



**Dr. Millicent Gray Lownes-Jackson**  
*Biographical Sketch*

Dr. Millicent Gray Lownes-Jackson is a well-known entrepreneurial leadership authority. She is an entrepreneur, researcher, writer, business consultant, business trainer, university administrator and tenured university professor of business management. In addition to presently serving as the Associate Dean of Tennessee State University's College of Business, she is the President of A Business of Your Own, a business consulting firm focusing on the entrepreneurial woman. Dr. Lownes-Jackson is also the Founder of The Interdenominational Services Organization of America, Inc. (ISOA), a non-profit economic development organization that has impacted the lives of more than 5,000 youth and women through entrepreneurial training and economic enlightenment.

Dr. Lownes-Jackson has many years of leadership and entrepreneurial experiences. In addition to her active involvement in academic leadership, she is also the Founder of The Women's Business Institute of the South and the Founder of the BEEM Program (Business Exchange for the Entrepreneurially Minded), a public school business education program. Dr. Lownes-Jackson has been on the forefront in the area of entrepreneurial leadership training as well as social entrepreneurial leadership training and is the originator of the social entrepreneurial internship program at Tennessee State University.

Dr. Lownes-Jackson's educational background includes a Bachelor of Business Administration Degree from Fisk University. She also has a Master of Business Administration Degree, a Master of Management Degree and a Doctor of Philosophy Degree, all of which were conferred by Vanderbilt University. She also has post doctoral training in the field of marketing.

Dr. Lownes-Jackson has many research articles, publications and talk show appearances to her credit and her business endeavors have been featured in an entrepreneurial training film produced by the International Association of Black Business Educators (IABBE). She is also the recipient of numerous awards for outstanding accomplishments and public service.

Dr. Lownes-Jackson is the author of *Savvy Leadership: A Woman's Guide to 21<sup>st</sup> Century Entrepreneurial Leadership* and more than 13 other entrepreneurial leadership development publications including *Starting A Child Care Center*, *Starting A Flower and Gift Shop*, and *Starting A Craft Business*. Dr. Lownes-Jackson is also a certified professional business coach and is aggressively pursued for speaking and training engagements.

E-mail: [drlownes@aol.com](mailto:drlownes@aol.com)